



## SIX Critical Things To Demand From Your Crane Company

1. The Crane company you choose must have a human answering the phone 24/7. When you have an emergency lift at 3:00 AM you need a crane dispatched right away - not voice mail.
2. Qualified, competent, licensed operators with a valid hoisting ticket. Although that is the minimum standard, your crane company should also provide supplemental training to maximize safety and improve productivity.
3. Insist on **FIVE MILLION DOLLARS** insurance coverage. Most companies only carry the minimum requirement of \$1M insurance. If something does go wrong, you don't want to be writing cheques for damage and liability that exceeds their insurance coverage.
4. Ask to see their current "WSIB Clearance Certificate". If that crane company is not in good standing with WSIB, you - as the principle, they may be required to halt the job until their premiums have been paid. Even worse, if an incident occurs, you could be on the hook for all resulting liability.
5. They should "pair-up" an operator with a jobsite. When you have ongoing lifts you want the same operator at the controls day-after-day instead of a new person needing orientation each day. Better efficiency saves you money and time, keeping your project on schedule.
6. They need to have a full-time, certified truck mechanic on staff to perform preventative maintenance and repairs on the equipment. Most importantly they should perform an annual crane ASTM E709 Magnetic Particle Inspection on the entire fleet. This is a full nondestructive test of critical welds, pins and bolts. This uncovers failure long before it would occur. Insist on seeing maintenance logs and reports on equipment entering your site.